



Financial Intelligence Analysis Unit
Risk Evaluation Questionnaire

Designated Non Financial Businesses and Professions (DNFBPs)
Real Estate Agents

The questions included in this document should not be considered as final and may be subject to amendments.

General remarks from the subject person:

As indicated in the Guidance for Completion of the Anti-Money Laundering and Countering the Financing of Terrorism Risk Evaluation Questionnaire, sole practitioners and entities should, for each of the questions included in this questionnaire, choose the answer option that is best suited to them / their internal organization.

The FIAU acknowledges that the answer options defined by it do not always fully capture the actual situation within each subject person. When choosing from the answer options available, it is therefore important to select an option that is a true reflection of your actual situation / the actual situation within your entity and that can be justified later on.

In the text box, you can formulate general remarks on the answers submitted by you / your entity. Please note that these general remarks are not taken into account in the initial, automated analysis of your / your entity's answers.

1 Subject Person Information Topic

1.01	Please indicate the total number of employees (including partners, executive directors, associates and staff), expressed in full time equivalents ("FTEs"), working for you / your entity as at the end of the prior calendar year.	[Number]
1.02	How many years experience in this industry do you / does the principal(s) and / or partners and / or director(s) and / or senior management of your entity have?	10 or more years / Between 5-9 years / Between 3-4 years / Between 1-2 years / Less than 1 year
1.03	Does the ownership structure of your entity include one or more of the following: foundation and / or trust and / or partnership and / or direct or indirect holding through bearer shares?	No / Yes
1.04	Does your entity have nominee shareholders in its ownership structure?	No / Yes
1.05	If "Yes", what percent of the total shares are held by nominee shareholders?	[Decimal]
1.06	Has your entity undergone changes in its ownership structure during the prior calendar year?	No / Yes
1.07	Has your entity undergone significant changes in its management and control structure during the prior calendar year?	No / Yes

2 Governance / Organization Topic

2.01	When was the current MLRO appointed?	More than 5 years / Between 3-5 years / Between 1-2 years / Less than 1 year
2.02	How many years of experience does the MLRO have in AML / CFT?	More than 5 years / Between 3-5 years / Between 1-2 years / Less than 1 year
2.03	How many staff members, expressed as full time employees (FTEs), are part of the AML / CFT team (if one exists)?	[Number]
2.04	Is any of the AML / CFT team staff responsible for other roles and responsibilities not attributable to AML / CFT (e.g. front office, back office, etc.)?	No / Yes
2.05	Do you / does your entity implement appropriate procedures (including obtaining a police conduct or equivalent upon hiring) and assess the conduct and integrity of employees (including partners and directors) handling relevant financial business or relevant activity?	No / Yes / Not Applicable
2.06	Have you / has your entity, MLRO, Compliance Officer, senior management, partners, directors, BOs, and / or shareholders (as applicable) been subject to any of the following in the last five (5) years either in Malta or abroad:	
2.07	a) regulatory enforcement actions, criminal investigations for ML / FT or any other financial crime	No / Yes
2.08	b) subject of negative news reports	No / Yes

2.09	In the past five (5) years, have any employees (including directors and partners) been disciplined for non-compliance with the AML / CFT policies within your entity?	No / Yes
2.10	If Yes, please explain	[Freetext]
2.11	Is there any pending litigation or regulatory enforcement action related to AML or Sanctions?	No / Yes
2.12	If Yes, please explain	[Freetext]
2.13	Have you / has your entity outsourced the carrying out of any applicable AML / CFT obligations (within or outside the group)?	No / Yes (within Group) / Yes (outside Group) / Yes (within and outside Group)
2.14	If "Yes", please specify the obligations that are being outsourced.	[Freetext]
2.15	How often has the Board or equivalent body, received a presentation on AML / CFT issues in the prior calendar year?	Monthly / Quarterly / Half yearly / Annually / None

3	Business Risk Assessment	Topic
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3.01	Have you / has your entity performed a Business Risk Assessment?	No / Yes
3.02	What is your / your entity's most recent Business Risk Assessment inherent risk scoring / rating for ML / FT risk?	Very High / High / Medium / Low
3.03	What is your / your entity's most recent Business Risk Assessment residual risk scoring / rating for ML / FT risk?	Very High / High / Medium / Low
3.04	Did the Business Risk Assessment conducted take into account the risks and controls related to:	
3.05	a) your / your entity's customers	No / Yes / Not Applicable
3.06	b) the products and services offered by you / your entity and the transaction risk exposure through same	No / Yes / Not Applicable
3.07	c) specific countries or geographical areas	No / Yes / Not Applicable
3.08	d) the distribution channels	No / Yes / Not Applicable
3.09	Did the Business Risk Assessment conducted take into account the results of the SNRA and NRA?	No / Yes
3.10	Has the Business Risk Assessment been approved by senior management (including directors and partners) of your entity?	No / Yes
3.11	Did you / your entity review and / or update the business risk assessment in the prior calendar year?	No / Yes

4	Customer Acceptance and Risk Assessment	Topic
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4.01	Do you/ does your entity perform a Customer Risk Assessment?	No / Yes
4.02	If yes, is there a documented Customer Risk Assessment methodology?	No / Yes
4.03	Please indicate, for all your customers where an occasional transaction is carried out, whether you / your entity collects the following:	
4.04	a) Identification and verification information (for both natural and legal persons and BOs of legal persons) including: name, nationality / country of incorporation or registration, country of residence, registered office or main place of business	No / Yes when risk is not low / Yes only when risk is high / Yes, always / Not Applicable
4.05	b) Where applicable, identification and verification of persons acting on behalf of the customer, including ensuring person is authorised in writing	No / Yes when risk is not low / Yes only when risk is high / Yes, always / Not Applicable
4.06	c) Information on the PEP status of the customer and, where applicable of the beneficial owner	No / Yes when risk is not low / Yes only when risk is high / Yes, always / Not Applicable
4.07	d) Information on the overall wealth of the customer (nature of activities conducted and corresponding level of income or turnover, other income streams)	No / Yes when risk is not low / Yes only when risk is high / Yes, always / Not Applicable
4.08	e) Information on the expected source and origin of the funds and / or assets transacted by the customer / on behalf of the customer	No / Yes when risk is not low / Yes only when risk is high / Yes, always / Not Applicable
4.09	Do you / does your entity, on a risk sensitive basis collect information on the customer's source of wealth and source of funds?	
4.10	a)Purchaser	No / Yes when risk is not low /Yes only when risk is high/ Yes, always /Not applicable
4.11	b)Seller	No / Yes when risk is not low /Yes only when risk is high/ Yes, always /Not applicable
4.12	Did you / your entity acquire new clients through an introducer/s in the prior calendar year?	No / Yes
4.13	If "yes", please indicate the number of introducers used during the prior calendar year.	[Number]
4.14	In the case where an introducer was used, was due diligence performed on the introducer?	Never / Yes in some instances / Yes in all instances
4.15	Are the following verification measures used during the onboarding of non-face-to-face customers:	

4.16	a) Verification on the basis of documents	No / Yes
4.17	b) Use of video conferencing tools	No / Yes
4.18	c) Use of identity verification software	No / Yes
4.19	d) Verification through the use of commercial electronic data providers	No / Yes
4.20	e) Use of e-IDs	No / Yes
4.21	f) Verification of Identity Platforms	No / Yes
4.22	Do you / does your entity screen customers and, where applicable, their beneficial owners against sanction lists, PEP lists and to see whether they were the subject of adverse media at onboarding?	No / Yes
4.23	What kind of measures Do you / does your entity make use of to determine the PEP status of a customer (beneficial owner/s)?	
4.24	a) Rely on publicly available information	No / Yes
4.25	b) Obtain information directly from the customer or BO	No / Yes
4.26	c) Use commercial databases	No / Yes
4.27	Do policies and procedures allow for a variation of the timing of due diligence for lower risk customers and where SDD may be applied?	No / Yes
4.28	If variation in the timing of due diligence is permitted as indicated above, what pre-determined triggering criteria is applied?	
4.29	a) Transaction, customer activity threshold	No / Yes / Not Applicable
4.30	b) Pre-determined time frame	No / Yes / Not Applicable
4.31	c) Prior to completion of service provided	No / Yes / Not Applicable
4.32	When due diligence is not collected in its entirety but the transaction is considered complete, do the customer files include a documented justification and formal approval of the exception?	No / Yes
4.33	In instances where customer due diligence cannot be completed, do your policies and procedures require you/ your entity to submit an STR with the FIAU?	No / Yes, except where CDD can be delayed as per IPs / Yes
4.34	Do policies and procedures require due diligence (including customer risk assessment) to be repeated when there are doubts about the completeness, reliability or accuracy on priorly obtained customer identification information, data or documentation?	No / Yes
4.35	Do the policies and procedures require you to revise your customer risk assessment should the customer be evasive or not cooperative to provide the requested information and / or documentation?	No / Yes
4.36	How often do you / does your entity review the customer risk assessment for the following:	
4.37	a) Low risk Customers	Immediately upon material change / Less than 1 year / Annually / Every 2-3 years / More than every 3 years / Never / Not Applicable
4.38	b) Medium Risk Customers	Immediately upon material change / Less than 1 year / Annually / Every 2-3 years / More than every 3 years / Never / Not Applicable
4.39	c) High Risk Customers	Immediately upon material change / Less than 1 year / Annually / Every 2-3 years / More than every 3 years / Never / Not Applicable

5	Ongoing Monitoring / Transaction Scrutiny	Topic
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5.01	Do you / does your entity request additional information, when transactions that you / your entity are aware of do not match the customer profile?	No / Yes
5.02	Do you / does your entity request additional information, when there are unexplained changes in financing arrangements?	No / Yes
5.03	Do you / does your entity scrutinise transactions undertaken which are not consistent with any previous knowledge of the customer, its business and its risk profile?	No / Yes depending on risk / Yes always
5.04	Are you or is your entity aware of any of your customers whose assets were frozen, confiscated or seized (due to AML/CFT considerations)?	No / Yes
5.05	How many contracts for the sale or purchase of property or lease contracts were not concluded for AML / CFT related reasons during the prior calendar year?	[Number]
5.06	How many potential customers did you / your entity refuse to onboard or service during the prior calendar year, because the ML / FT risk presented fell outside your / your entity's risk appetite?	[Number]

6	Policies and Procedures	Topic
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6.01	Do you / does your entity have written AML / CFT policies and procedures?	No / Yes
6.02	Do policies and procedures require you / your entity to assess risks associated with funding of terrorism?	No / Yes
6.03	How frequently do you / does your entity review and, where necessary, update your AML / CFT written policies and procedures?	As needed / Monthly / Quarterly / Annually / Between 1-3 years / Every 3 or more years
6.04	Do you / does your entity's procedures provide for measures to determine whether customers and, where applicable, their beneficial owners, are politically exposed persons (PEPs) or PEPs' family members or close associates, prior to commencement of service ?	No / Yes
6.05	Do you / does your entity's policies and procedures require senior management's approval to service PEPs or their family members / close associates?	#N/A
6.06	Does your entity have policies and procedures regarding the reporting of suspicious transactions to the FIAU?	No / Yes
6.07	Do you / does your entity have policies, procedures and measures to follow up on incomplete documentation in the customer file?	No / Yes
6.08	Do you / does your entity have procedures for dealing with customers who request transactions to be completed in unusually tight or accelerated timeframes without reasonable explanation?	No / Yes
6.09	Do policies and procedures require you / your entity to assess the AML / CFT framework of individuals / entities on whom reliance is being placed?	Never / Yes in some instances / Yes in all instances / Not Applicable
6.10	Do you / does your entity have policies and procedures in place to assess the AML / CFT compliance framework of your intermediaries / agents / introducers?	No / Yes
6.11	Do you / does your entity have internal whistleblowing procedures?	No / Yes
6.12	Do you have policies and procedures in place which enable the entity to flag possible tax evasion, tax fraud, aggressive tax planning or other tax-related crimes	No / Yes
6.13	Do your / your entity's policies and procedures require you to ask each customer if they are acting on behalf of someone else?	No / Yes
6.14	Do you / does your entity's policies and procedures require enhanced due diligence to be applied in higher risk situations?	No / Yes
6.15	Do your / your entity's policies and procedures require enhanced due diligence to be applied where the customer or beneficial owner is a PEP?	No / Yes when risk is not low / Yes only when risk is high / Yes, always

7	Internal Audit / Independent Testing	Topic
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7.01	Have you / has your entity, given the size and nature of its business, appointed an officer at management level to monitor the day to day implementation of its AML / CFT measures, policies, controls and procedures?	No, MLRO has taken this role / Yes, other officer at management level appointed / Considered but not required / Not considered
7.02	What was the frequency of the reviews carried out by the appointed officer in the prior calendar year?	Monthly / Half yearly / Annually / As needed / No reviews performed / Not Applicable
7.03	Have you / has your entity, given the size and nature of its business, appointed an independent audit function to test its AML / CFT measures, policies, controls and procedures?	Not considered / Considered but function not required / Yes, independent officer at management level / Yes, external consultant / Yes, internal audit
7.04	What is the frequency of audits carried out by the independent audit function?	Monthly / Quarterly / Half yearly / Annually / Between 1-3 years / Every 3 or more years / As needed / No reviews performed / Not Applicable
7.05	When was the last independent audit performed in regards to you / your entity's compliance with the AML / CFT regulations?	Less than 1 year ago / Between 1 -2 years ago / More than 2 years ago / Never
7.06	What was the overall result of the last audit (relating to AML / CFT) carried out?	Satisfactory / Satisfactory but improvements required / Unsatisfactory / No audits carried out
7.07	How many "high risk" audit issues were identified in the latest audit report (relating to AML / CFT)?	[Number]
7.08	How many "high risk" audit issues are currently open (relating to AML / CFT)?	[Number]
7.09	If you / your entity outsourced the carrying out of any applicable AML / CFT obligations (within or outside the Group), Have you / has your entity defined a policy or procedure for testing the quality of the outsourced tasks?	No / Yes
7.10	Where applicable, when was the last time that you / your entity formally assessed the quality of the services provided to you by your outsourced service provider (within and outside the group) which are located in a EU / EEA jurisdiction (including Malta)?	Within the last 3 months / Within the last 6 months / Within the last 12 months / Within the last 2 years / Within the last 3 years / Over 3 years ago / Never / Not Applicable
7.11	Where applicable, when was the last time that you / your entity formally assessed the quality of the services provided to you by your outsourced service provider (within and outside the group) which are located in a non-EU / EEA jurisdiction?	Within the last 3 months / Within the last 6 months / Within the last 12 months / Within the last 2 years / Within the last 3 years / Over 3 years ago / Never / Not Applicable

8	Reporting	Topic
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	How many STRs were submitted to the FIAU during the prior calendar year?	[Number]
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8.00	Please list the number of alerts / transactions you / your entity investigated as a result of unusual activity or transactions during the prior calendar year?	[Number]
	Were there any "internal reports" or "alerts", received during prior calendar year, which were analysed by the MLRO but did not instigate an STR?	No measures relating to internal reporting or alerts are in place / Yes less than 10 / Yes more than 10 / No, all instigated STRs
8.01	Were records of all "internal reports" raised during the prior calendar year and the analysis conducted thereon maintained by you / your entity?	No / No measures relating to internal reporting or alerts are in place / No internal reports submitted / Only internal reports maintained / Yes, internal report & analysis maintained
8.02	How many requests for information from the Maltese authorities did you / your entity receive about any of your customers during the prior calendar year?	[Number]

9	AML / CFT Training	Topic
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9.01	How often do you and / or any relevant staff attend AML / CFT training?	Every 3 or more years / Between 1-3 years / Annually / Monthly / Quarterly / As needed but at least annually
9.02	Have you and / or relevant staff from your entity attended or received training in the prior calendar year, in relation to specific Maltese AML / CFT regulations (PMLA, PMLFTR, IPs)?	No / Yes
9.03	Where AML operational tasks are outsourced (within or outside the Group), have the outsourced provider's staff directly servicing your entity, received training during the prior calendar year in relation to:	
9.04	a) specific Maltese AML / CFT regulations (PMLA, PMLFTR, IPs)	No / Yes / Not Applicable
9.05	b) your / your entity's AML / CFT policies and procedures	No / Yes / Not Applicable
9.06	Where tasks relating to AML / CFT compliance are outsourced (within or outside the Group), what % of the provider's staff directly servicing you / your entity, received training on AML / CFT throughout the prior year?	[Decimal]

10	Record Keeping	Topic
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10.01	Do you / does your entity have policies and procedures in place providing for compliance with the record keeping obligations arising from the PMLFTR?	No / Yes
10.02	Upon request from the FIAU or any relevant authority, are you / is your entity in a position to retrieve the requested customer records / or investigative records immediately? *If you / your entity received reminders or requested extensions for deadlines imposed by the FIAU, do not mark as [yes, always].	Depending on the request / No / Yes, always / Yes, most of the time

11	Products and Services	Topic
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11.01	How many promise of sale agreements relating to purchase and sale contracts did you / your entity publish / act as agent for, where the deposit was paid in cash exceeding €15,000?	[Number]
11.02	How many purchase and sale contracts (i.e. excluding promise of sale agreements) did you / your entity publish / act as agent for, where the consideration was paid entirely in cash?	[Number]
11.03	How many purchase and sale contracts did you / your entity publish / act as agent for, where the consideration was partially paid in cash sums exceeding €50,000?	[Number]
11.04	How many promise of sale agreements relating to purchase and sale contracts did you / your entity publish / act as agent for, where the deposit was paid through the buyer's own or third party (other than Bank) funds?	[Number]
11.05	How many purchase and sale contracts did you / your entity publish / act as agent for where the consideration (excluding 10% deposit) was paid through the buyer's own or third party funds (i.e. not financed by a bank loan)?	[Number]
11.06	How many purchase and sale contracts did you / your entity publish / act as agent for where the consideration (excluding 10% deposit) was financed through a loan issued through a non-EU / EEA financial / credit institution?	[Number]
11.07	How many purchase and sale contracts did you / your entity publish / act as agent for where the consideration (excluding 10% deposit) was financed through loans or other means of finance other than those issued by a regulated financial / credit institution?	[Number]
11.08	How many contracts did you / your entity publish / act as agent for, which involved property with a sale value of up to € 450,000?	[Number]
11.09	How many contracts did you / your entity publish / act as an agent for, which involved property with a sale value of € 450,000 up to € 2,000,000?	[Number]
11.10	How many contracts did you / your entity publish / act as an agent for, which involved property with a sale value of over € 2,000,000?	[Number]
11.11	Please specify the highest sale value of property sold through a contract you / your entity published / acted as an agent for, during the prior calendar year.	[Currency amount]

11.12	Please specify the contracts or deals carried out during the prior calendar year, which involved properties in Special Designated areas.	[Number]
11.13	Were there contracts or deals from the prior calendar year which involved successive transactions relating to the same property which took place within a short period of time?	No / Yes / Yes in rare occasions / Yes often
11.14	Were there any contracts or deals during the prior calendar year, subsequent to which it came to your attention that the seller was declared as bankrupt or insolvent?	No / Yes in rare occasions / Yes often / Yes
11.15	What was the largest rental value, annualised for a year, transacted in relation to commercial property during the prior calendar year?	[Currency amount]
11.16	What was the largest rental value, annualised for a year, transacted in relation to residential property during the prior calendar year?	[Currency amount]
11.17	Please specify the number of contracts involving Maltese nationals who rented a residential property with a monthly rental transaction value of €10,000 or more, during the prior calendar year.	[Number]

12	Customers	Topic
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12.01	Contracts of Sale: Please list the total number of deeds of sale of property published / for which you / your entity acted as an agent for, in the prior calendar year.	[Number]
12.02	Letting Contracts: Please list the total number of property letting contracts executed / for which you / your entity acted as an agent for, in the prior calendar year.	[Number]
12.03	Please list the total number of contracts where the purchasers were natural persons.	[Number]
12.04	Please list the total number of natural persons (where a party comprises multiple natural persons, count them as one natural person).	[Number]
12.05	Please list the total number of legal persons and partnerships.	[Number]
12.06	Of the total number of legal persons, please list: a) the total number of customers whose shareholding is held in fiduciary capacity or by a trust or issued to bearer	[Number]
12.07	b) the total number of customers that are trusts, foundations, charities or associations	[Number]
12.08	Out of the total parties / customers, please list: a) the % of "high risk" customers	[Decimal]
12.09	b) the % of "medium high risk" customers	[Decimal]
12.10	c) the % of "medium risk" customers	[Decimal]
12.11	d) the % of "low medium risk" customers	[Decimal]
12.12	e) the % of "low risk" customers	[Decimal]
12.13	Does a percentage of your customer base have a risk rating outside of the "high", "medium" and "low" categories?	No / Yes
12.14	If "Yes", please specify the additional risk rating.	[Freetext]
12.15	Please specify the corresponding % of customers of the risk rating specified in the prior question.	[Decimal]
12.16	Please list the number of customers serviced during the last calendar year that benefited from residency schemes, citizenship by investment schemes, or are applicants / prospective applicants for such schemes.	[Number]
12.17	How many customers did you assist in applying for AIP permits in the prior calendar year?	[Number]
12.18	Do you / does your entity have customers (including BOs, directors) who have been convicted of a criminal offence that could have potentially generated proceeds?	No / Yes
12.19	Do you / does your entity hold funds on trust, or in another fiduciary capacity for customers through a client account?	No / Yes
12.20	Do you / does your entity have customers (legal entities) which are shell companies?	No / Yes
12.21	Do you / does your entity have customers who raised capital through Initial Coin Offerings (ICOs), Securitized Coin Offerings (SCOs) and / or crowdfunding?	No / Yes
12.22	Please list the number of customers that are cash intensive businesses.	[Number]
12.23	Please list the number of customers that are VFA agents or VFA licence holders or are in the process of obtaining a VFA licence.	[Number]
12.24	Please list the number of customers who are operating in high-risk industries (as designated by your policies and procedures).	[Number]
12.25	Please list the number of customers who are operating in dual use products (as designated by your policies and procedures), or separately as per SL 365.12.	[Number]
12.26	Of the total number of customers who are natural persons, how many were PEPs (including family members and close associates) as at the end of the prior calendar year?	[Number]
12.27	Of the total number of customers who are legal entities, how many of their BOs were PEPs (including family members and close associates) as at the end of the prior calendar year?	[Number]
12.28	Please provide a breakdown of the total number of PEPs in your / your entity's customer base as at the end of the prior calendar year: a) % of Maltese PEPs (including BOs)	[Decimal]
12.29	b) % of PEPs (including BOs) from EU or EEA jurisdictions (other than Malta)	[Decimal]

12.30	c) % of PEPs (including BOs) from non-EU / EEA jurisdictions	[Decimal]
12.31	d) % of PEPs (including BOs) from jurisdictions listed in the FATF lists and / or in the EU list identifying high risk 3rd countries with strategic deficiencies and /or the jurisdictions featuring in the top 20 countries of the Basel Index	[Decimal]
12.32	If your answer to the above question is positive, please select the respective jurisdictions.	Afghanistan / Albania / Algeria / Angola / Benin / Barbados / Bangladesh / Botswana / Cayman Islands / Cambodia / China / Cote D'Ivoire / Ghana / Haiti / Iran / Jamaica / Kenya / Laos / Macao Sar China / Mauritius / Mozambique / Myanmar / Nicaragua / Nigeria / Pakistan / Panama / Qatar / Sierra Leone / Senegal / Syria / The Bahamas / Turkey / Trinidad and Tobago / Uganda / United Arab Emirates / Uzbekistan / Venezuela / Vietnam / Yemen / Zimbabwe / Democratic People's Republic of Korea / Not Available / Not Applicable
12.33	Please provide a breakdown of the total number of PEPs in your / your entity's customer base as at the end of the prior calendar year: a) % of Maltese PEPs (including BOs)	[Decimal]
12.34	b) % of PEPs (including BOs) from EU or EEA jurisdictions (other than Malta)	[Decimal]
12.35	c) % of PEPs (including BOs) from non-EU / EEA jurisdictions	[Decimal]
12.36	Do you / does your entity have, as at the end of the prior calendar year, PEPs from jurisdictions listed in the FATF lists and / or in the EU list identifying high risk 3rd countries with strategic deficiencies and / or the jurisdictions featuring in the top 20 countries of the Basel Index?	No / Yes
12.37	If your answer to the above question was "YES", please select the respective jurisdictions.	Afghanistan / Albania / Algeria / Angola / Benin / Barbados / Bangladesh / Botswana / Cayman Islands / Cambodia / China / Cote D'Ivoire / Ghana / Haiti / Iran / Jamaica / Kenya / Laos / Macao Sar China / Mauritius / Mozambique / Myanmar / Nicaragua / Nigeria / Pakistan / Panama / Qatar / Sierra Leone / Senegal / Syria / The Bahamas / Turkey / Trinidad and Tobago / Uganda / United Arab Emirates / Uzbekistan / Venezuela / Vietnam / Yemen / Zimbabwe / Democratic People's Republic of Korea / Not Available / Not Applicable

13	Geography	Topic
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13.01	Please specify the total number of purchase and sale contracts published / acted as an agent for, whereby the buyers were resident in Malta.	[Number]
13.02	Please specify the total number of purchase and sale contracts published / acted as an agent for, where the buyers were resident in an EU / EEA member state jurisdiction, outside of Malta.	[Number]
13.03	Please specify the total number of purchase and sale contracts published / acted as an agent for, whereby the buyers were resident in a non-EU / EEA member state jurisdiction.	[Number]
13.04	Please specify the total number of purchase and sale contracts published / acted as an agent for, whereby the buyers were resident in jurisdictions listed in the FATF lists and / or EU list identifying high risk 3rd countries with strategic deficiencies and / or the jurisdictions featuring in the top 20 countries of the Basel Index?	[Number]
13.05	If your answer to the above question was positive, please select the respective jurisdictions.	Afghanistan / Albania / Algeria / Angola / Benin / Barbados / Bangladesh / Botswana / Cayman Islands / Cambodia / China / Cote D'Ivoire / Ghana / Haiti / Iran / Jamaica / Kenya / Laos / Macao Sar China / Mauritius / Mozambique / Myanmar / Nicaragua / Nigeria / Pakistan / Panama / Qatar / Sierra Leone / Senegal / Syria / The Bahamas / Turkey / Trinidad and Tobago / Uganda / United Arab Emirates / Uzbekistan / Venezuela / Vietnam / Yemen / Zimbabwe / Democratic People's Republic of Korea / Not Available / Not Applicable
13.06	Please list the % of BOs residing in Malta.	[Decimal]
13.07	Please list the % of foreign BOs residing in a non-Maltese EU or EEA member state jurisdiction.	[Decimal]
13.08	Please list the % of foreign BOs residing in a non-EU or non-EEA member state jurisdiction.	[Decimal]
13.09	Did you / your entity have, based on the prior calendar year, BOs residing in a jurisdiction listed in the FATF lists and / or the EU list identifying high risk 3rd countries with strategic deficiencies and / or the jurisdictions featuring in the top 20 countries of the Basel Index?	No / Yes

13.10	If your answer to the above question was positive, please select the respective jurisdictions.	Afghanistan / Albania / Algeria / Angola / Benin / Barbados / Bangladesh / Botswana / Cayman Islands / Cambodia / China / Cote D'Ivoire / Ghana / Haiti / Iran / Jamaica / Kenya / Laos / Macao Sar China / Mauritius / Mozambique / Myanmar / Nicaragua / Nigeria / Pakistan / Panama / Qatar / Sierra Leone / Senegal / Syria / The Bahamas / Turkey / Trinidad and Tobago / Uganda / United Arab Emirates / Uzbekistan / Venezuela / Vietnam / Yemen / Zimbabwe / Democratic People's Republic of Korea / Not Available / Not Applicable
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14	Interface / Distribution Channels	Topic
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14.01	Out of the total number of contracts published in the prior calendar year, how many involved one or more purchasers (natural person) that were represented by another person through a power of attorney?	[Number]
14.02	Of the total number of customers, what % were onboarded or serviced on a non-face-to-face basis in the prior calendar year?	[Decimal]
14.03	Of those customers, who are legal persons and who were onboarded / serviced on a non-face-to-face basis in the prior calendar year, indicate whether the majority are incorporated in Malta, within EU / EEA or outside EU / EEA?	Majority of non-face-to-face customers are incorporated in Malta / Majority of non-face-to-face customers are incorporated within EU or EEA / Majority of non-face-to-face customers are incorporated outside EU or EEA
14.04	Of those customers who are natural persons and who were onboarded / serviced on a non-face-to-face basis in the prior calendar year, indicate whether the majority of customers are resident in Malta, within EU / EEA or outside EU / EEA?	Majority of non-face-to-face customers are incorporated in Malta / Majority of non-face-to-face customers are incorporated within EU or EEA / Majority of non-face-to-face customers are incorporated outside EU or EEA
14.05	Did you / your entity on-board or service new clients introduced by agents or intermediaries, in the prior calendar year?	No / Yes
14.06	What % of customers were onboarded during the prior calendar year where a reliance arrangement was in place in terms of Regulation 12 of the PMLFTR?	[Decimal]
14.07	What % of customers were introduced by an agent / broker / introducer from a jurisdiction listed in the FATF lists and / or the EU list identifying high risk 3rd countries with strategic deficiencies and / or the jurisdictions featuring in the top 20 countries of the Basel Index?	[Decimal]
14.08	If your answer to the above question was greater than 0, please select the respective jurisdictions.	Afghanistan / Albania / Algeria / Angola / Benin / Barbados / Bangladesh / Botswana / Cayman Islands / Cambodia / China / Cote D'Ivoire / Ghana / Haiti / Iran / Jamaica / Kenya / Laos / Macao Sar China / Mauritius / Mozambique / Myanmar / Nicaragua / Nigeria / Pakistan / Panama / Qatar / Sierra Leone / Senegal / Syria / The Bahamas / Turkey / Trinidad and Tobago / Uganda / United Arab Emirates / Uzbekistan / Venezuela / Vietnam / Yemen / Zimbabwe / Democratic People's Republic of Korea / Not Available / Not Applicable

